

LEDGER BENNETT

Senior Account Manager

London, England, United Kingdom

Are you searching for your dream job? Here at Ledger Bennett, we strive to help our employees find passion and purpose. Join us in changing the way the world works.

Ledger Bennett are looking for an experienced Senior Account Manager to join our team at our Central London office in King's Cross.

What will my new role involve?

Joining our team as our new Senior Account Manager, you will be responsible for driving sales growth through solid campaign management and delivering exceptional levels of client service. You will have a lot of opportunity to develop your strategic skills on fantastic B2B accounts.

You will also be responsible for:

- Assisting the Account Director in managing the internal teams
- Client forecasting and invoicing in a timely manner
- Ensuring that the agency's service to the client is being delivered efficiently and to the client's objectives and satisfaction

Overall, you will be responsible for ensuring your clients experience the very best service and output from Ledger Bennett.

Our ideal Senior Account Manager

As our newest team member, you will be able to use your excellent account management skills to ensure that our client's expectations are exceeded. If you are a commercially savvy, proactive, fast thinker, this is the perfect role for you!

We are looking for a candidate who has:

- Experience in Account Management, preferably at a B2B marketing agency Proven experience in relationship building
- Analytical and strategic experience
- In depth knowledge in B2B marketing across core disciplines
- Ability to communicate in a clear, concise, and well-crafted manner

What can we offer you?

As our Senior Account Manager, you will be entitled to a highly competitive salary plus a range of benefits including:

- 25 Days Holiday plus bank holidays
- Contributory Pension

- Bespoke learning and Development focus/Career progression
- People Framework
- Health Shield cash back plan
- Life Insurance
- Loads more!

Why work for Ledger Bennett?

At Ledger Bennett you will implement best-in-class marketing solutions and adopt new and emerging technologies.

We are a well-established business of experienced digital marketing professionals working in global teams to deliver data driven solutions to complex marketing, sales and customer success problems.

We are growing rapidly with new offices in London, San Francisco and Chicago established in 2017. Joining us now you will be part of a fast paced and innovative agency and will have a chance to be a key part of this growth.

If you have the skills and experience to excel as our Senior Account Manager, click [APPLY](#) with your resume.